

Arjobex America, Inc. 10901 Westlake Drive Charlotte, NC 28273 TEL: (704) 587-3000 FAX: (704) 587-1174 www.polyartusa.com

November 1, 2018

Ref: Price Increase Effective December 1, 2018

Dear Valued Customers;

Third Quarter 2018 Arjobex America's cost of producing our *New* Polyart Laser Product increased (including but not limited to: Raw Materials and Manufacturing Overhead). We have made every attempt to absorb these manufacturing costs, however we have reached the point where we must pass an increase to our Customers. Effective December 1, 2018 there will be 3% increase on all Polyart Laser Business.

If you have questions and/or concerns regarding how this increase will affect your pricing please contact Lisa Rogala or Frank Fogle.

Best Regards

International Director of Sales

Arjobex America, Inc.

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