Making paper with hard work, integrity and respect for the craft.

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100	Ph:	Fx:	Web:	Est:
French St.	[269]	[269]	French	1871
Niles MI	683-	683-	Paper	
49120	1100	3025	.com	

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For six generations French Paper has
been family-owned and operated. It
remains one of the smallest, most
innovative mills in the United States.

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Pioneers in recycled papers and "green"
manufacturing, French Paper has produced
all its papers using 100% pure hydropower
generated on-site since 1922.



February 16, 2021

## Dear French Paper Customer,

Due to unprecedented cost increases in raw materials and freight, French Paper is announcing a 5% increase for our stocking paper and envelope products. We will also be adjusting our stop-off charges to reflect the current freight market. The stocking paper families are Construction, Dur-o-tone, Glo-tone, Kraft-tone, Muscletone, Parchtone, Pop-tone, and Speckletone. The price increase will be effective with shipments March 15, 2021. Specific pricing will be detailed in pricing sheets that will be forwarded in the coming days.

French Paper expects an inflationary cost environment over the coming year. The COVID-19 virus has impacted the supply/demand balance for freight carriers and supplies of raw materials. Improving vaccinations and social practices will allow for a re-opening of the economy, driving additional demands for raw materials like pulp and chemicals.

Please contact your French Paper Customer Service Team member or your local Sales Representative with any questions or concerns. We thank you for your past and future support and partnership.

Sincerely,

**Rob Keller** 

**Director, Commercial Operations**